

WORKING FOR YOU

“ We have ‘worked’ with Sharon on our numerous ‘buys and sells’ of real estate in the Sarasota area. Once we worked with Sharon we never contacted any other real estate agent. Sharon always went above and beyond what one might anticipate re: the real estate world. She is the BEST real estate agent! Once one has worked with her, we’re sure that one needs to look no further for help in the buying and/or selling of real estate. ”

– Karen B.



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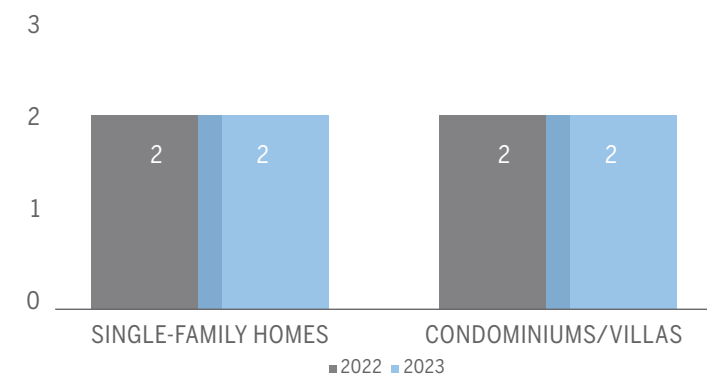
  
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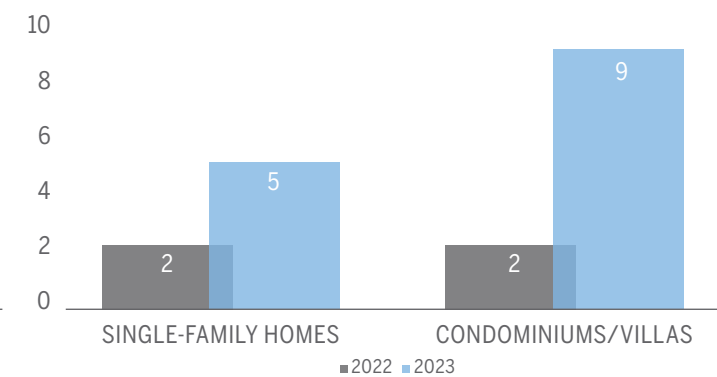
PRESTANCIA
2023 FIRST QUARTER
MARKET REPORT

2023 FIRST QUARTER MARKET REPORT

SALES



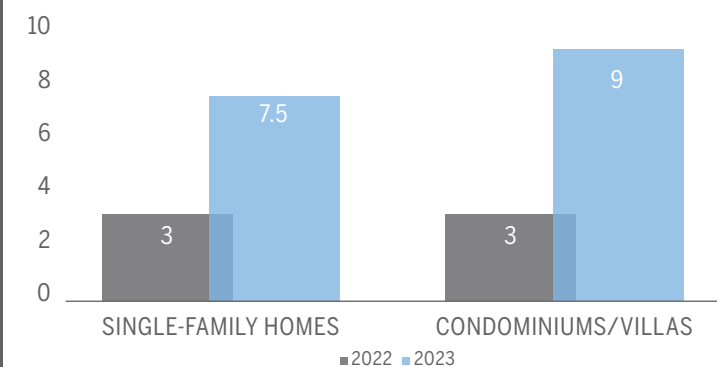
ACTIVE LISTINGS



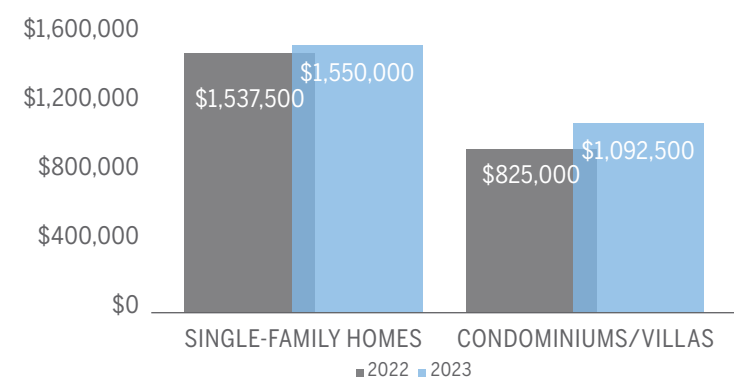
- The number of sales in both single-family homes and condominiums/villas has remained steady from year to year.
- Active listing numbers have increased.
- The average sales price and price per square foot for both single-family homes and condominiums/villas has increased slightly from year to year.

As you can see, the biggest change between years is the rise in inventory of available properties. While inventory has increased, it remains at a historically low level. At the same time, prices are holding steady and have even increased slightly year over year. What does this mean? Essentially, it means a return to a "normal market."

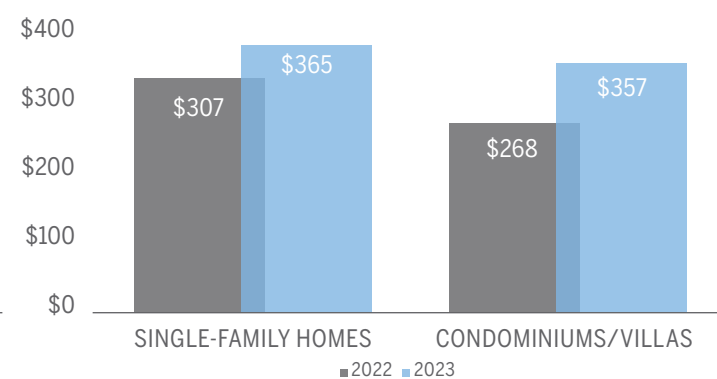
MONTH'S SUPPLY



AVERAGE SOLD PRICE



AVERAGE SALES PRICE/SQUARE FOOT



OUR PRESTANCIA SALES SUCCESS SPEAKS FOR ITSELF

Highest sales price in the last 5 YEARS
 Highest price per square foot EVER at \$485.50
 Over \$4.7 million closed and pending in 2022
 Over \$15.2 million closed and pending in 2021
 No. 1 in sales volume for 2021 and 2022
 Over \$66 million in Prestancia sales over the last seven years

ACTIVE LISTINGS



4634 MIRADA WAY #25 | \$424,900



4634 MIRADA WAY #13 | \$395,000



PENDING LISTING



7340 REGINA ROYALE #71 | \$465,000

