Premier Sotheby's International Realty The Plaza at Five Points 50 Central Avenue, Suite 110 Sarasota, Florida 34236

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# WORKING FOR YOU

Joel and the entire team are outstanding. Very friendly and accessible while still absolutely top notch professionally. My wife and I are so glad we chose them to help us sell our home. I would recommend the Schemmel Soda Group to any of my family, friends and clients. - Jamie



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schemmel soda group

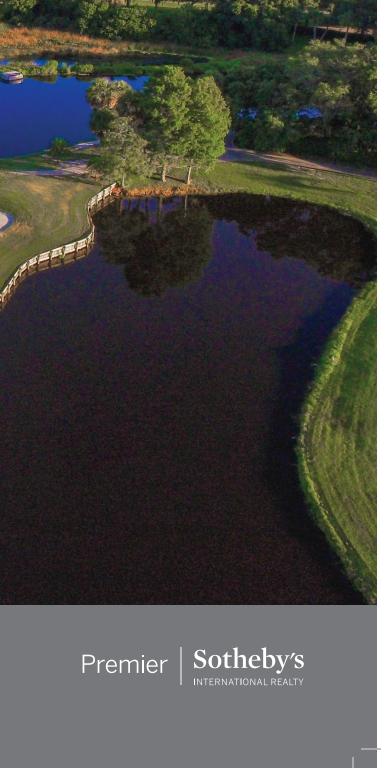




PRESTANCIA

2022 YEAR END

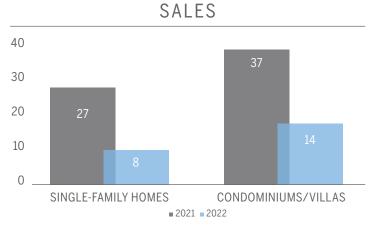
MARKETREPORT

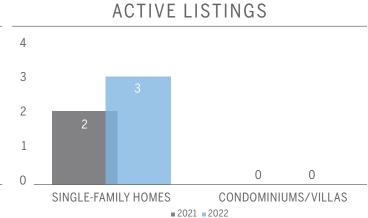






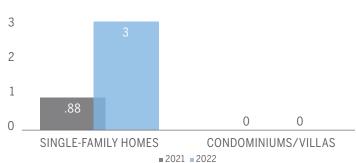
## 2022 YEAR END MARKET REPORT



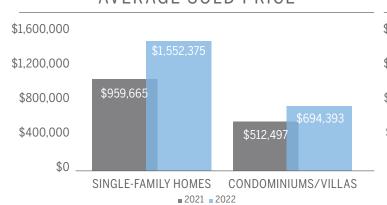


- The number of sales in both single-family homes and condominiums/villas has decreased dramatically from year to year because of the reduction in inventory.
- Active listing numbers are consistent with last year in both categories.
- Average sales price and price per square foot have continued to increase for both singlefamily homes and condos/villas

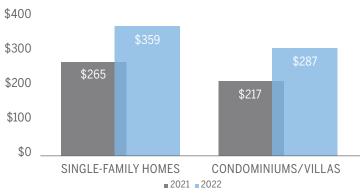
# MONTH'S SUPPLY 4 3



#### AVERAGE SOLD PRICE



# AVERAGE SALES PRICE/SQUARE FOOT



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## OUR PRESTANCIA SALES SUCCESS SPEAKS FOR ITSELF

Highest sales price in the last 5 YEARS

Highest price per square foot EVER at \$485.50

Over \$4.7 million closed and pending in 2022

Over \$15.2 million closed and pending in 2021  $\,$ 

No. 1 in sales volume for 2021 and 2022

Over \$66 million in Prestancia sales over the last seven years





7340 REGINA ROYALE #71 | \$465,000 REPRESENTING SELLER





3944 LOSILLIAS DRIVE | \$2,595,000 REPRESENTED SELLER





7290 ALICANTE DRIVE | \$649,000 REPRESENTED SELLER





MONTE VERDE LOT | \$160,000 REPRESENTED SELLER AND BUYER