Premier Sotheby's International Realty The Plaza at Five Points 50 Central Avenue, Suite 110 Sarasota. Florida 34236

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WORKING FOR YOU

Sharon Chiodi and the Schemmel Soda Group are the best REALTORS® my wife and I have ever worked with, and we've worked with a lot of REALTORS® over the years! Their knowledge, experience and expertise is unmatched. Their care, consideration and counsel was reassuring and appreciated beyond words. We would give them five stars in every category. They're simply the best!

From the ISLANDS to the GREENS



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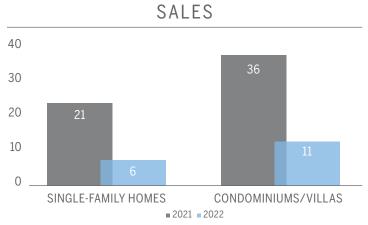


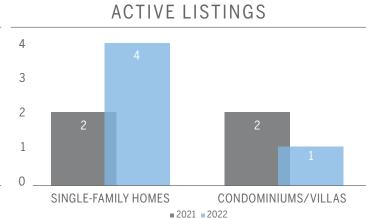






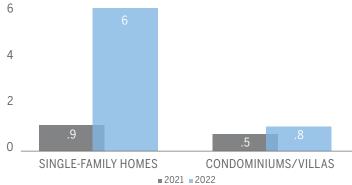
2022 THIRD-QUARTER MARKET REPORT





- The number of sales in both single-family homes and condominiums/villas has decreased dramatically from year to year because of the reduction in inventory.
- Active listings remain at historically low levels in both categories.
- Average sales price and price per square foot continued to increase in both categories.

MONTH'S SUPPLY

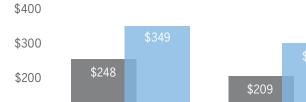


AVERAGE SOLD PRICE

\$2,000,000

\$1,600,000

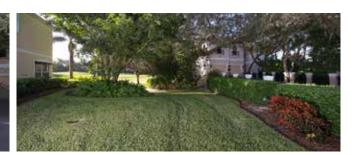
\$1,200,000



\$800,000 \$400,000 \$0 SINGLE-FAMILY HOMES CONDOMINIUMS/VILLAS **2021 2022**

SINGLE-FAMILY HOMES CONDOMINIUMS/VILLAS **2021 2022**

AVERAGE SALES PRICE/SQUARE FOOT REPRESENTED SELLER



MONTE VERDE LOT | \$160,000 REPRESENTED SELLER AND BUYER

OUR PRESTANCIA SALES SUCCESS SPEAKS FOR ITSELF

Highest sales price in the last 5 YEARS

Highest price per square foot EVER at \$485.50

Over \$3.5 million closed and pending in 2022

Over \$15.2 million closed and pending in 2021

No. 1 in sales volume for 2021 - \$12.5 million more than any other agent or team

Over \$66 million in Prestancia sales over the last seven years





3944 LOSILLIAS DRIVE | \$2,595,000 REPRESENTED SELLER





7290 ALICANTE DRIVE | \$649,000

\$100