

From the ISLANDS to the GREENS

With over \$216 million in closed sales in 2021 and another \$27 million in closed and pending sales already in 2022, our success representing luxury properties speaks for itself. With expert market knowledge, and unparallel team resources, we can provide the highest level of service throughout the buying and selling process for customers on the barrier islands, in mainland waterfront neighborhoods and in the area's golf course communities, including Lakewood Ranch and Palmer Ranch.

Inventory is at an all-time low. If you have been thinking about selling your residence, please contact us.

Scan the QR code for more information.





CONTACT INFO 941.587.4894 Joel.Schemmel@PremierSIR.com SchemmelGroup.com

Sotheby's International Realty® and the Sotheby's International Realty logo are registered service marks used with permission. Each office is independently owned and operated. Equal Housing Opportunity. Property information herein is derived from various sources including, but not limited to, county records and multiple listing services, and may include approximations. All information is deemed accurate and neither suggests nor infers that Sotheby's International Realty participated as either the listing or cooperating agent or broker in the sale or purchase of the properties depicted.



Premier Sotheby's International Realty 50 Central Avenue, Suite 110 Sarasota, FL 34236





SARASOTA MARKET UPDATE YEAR END 2021

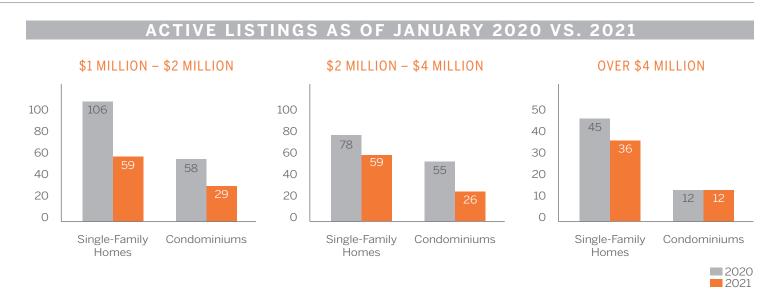
THE LUXURY REAL ESTATE MARKET IN SARASOTA COUNTY



- The number of closed sales in all three price categories has surpassed the number of sales in 2020 by at least 53.7% for single-family homes and 53% for condominiums
- The closed sales were up 58.4% for single-family homes and 175% for condominiums between \$2 million \$4 million
- · Closed sales were up 133.3% for single-family homes and 675% for condominiums from \$4 million



2021 YEAR END MARKET SNAPSHOT



- The number of active listings continue to decline, most dramatically in condominiums between \$2 million and \$4 million
- The pace of sales is significantly influencing inventory levels at all price segments and property types
- Month's supply in all three price categories has decreased significantly