

Premier Sotheby's International Realty  
The Plaza at Five Points  
50 Central Avenue, Suite 110  
Sarasota, Florida 34236

PRESORTED  
STANDARD  
U.S. POSTAGE  
**PAID**  
PERMIT #1265  
MANASOTA FL

NOW PRESENTING



**3944 LOSILLIAS DRIVE | \$3,500,000**  
4 BEDROOMS | 4 FULL BATHS | 1 HALF BATH

DOING **MORE** IS OUR DISTINCTION



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SchemmelGroup.com



**PRESTANCIA**  
**2021** MID-YEAR  
MARKET REPORT

**schemmelgroup**

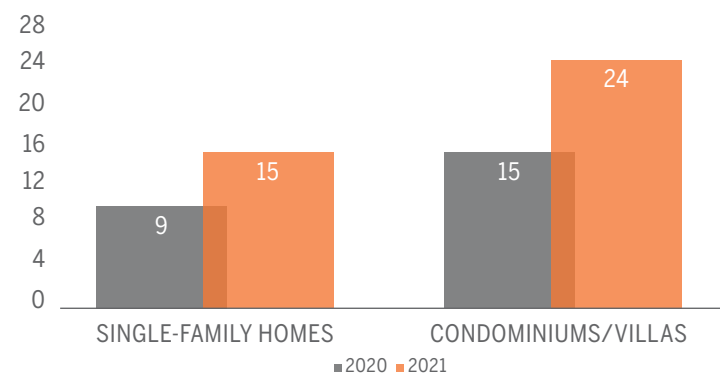
Premier | **Sotheby's**  
INTERNATIONAL REALTY

**schemmelgroup**

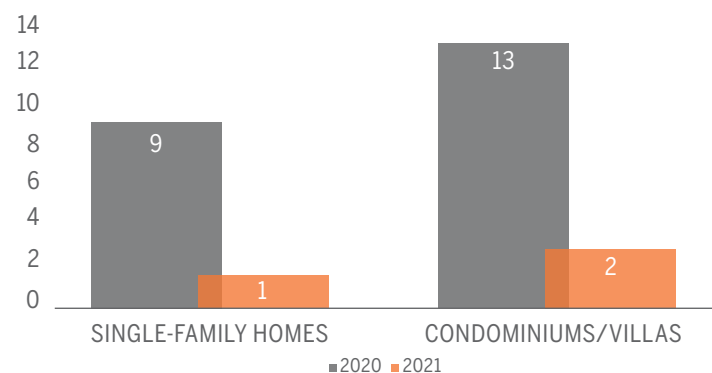
Premier | **Sotheby's**  
INTERNATIONAL REALTY

## 2021 MID-YEAR MARKET REPORT

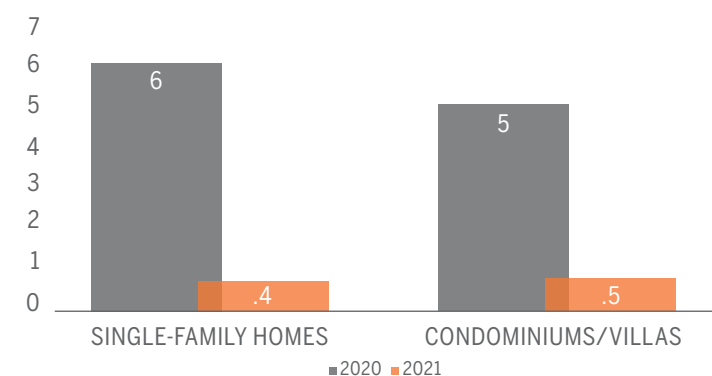
### SALES



### ACTIVE LISTINGS

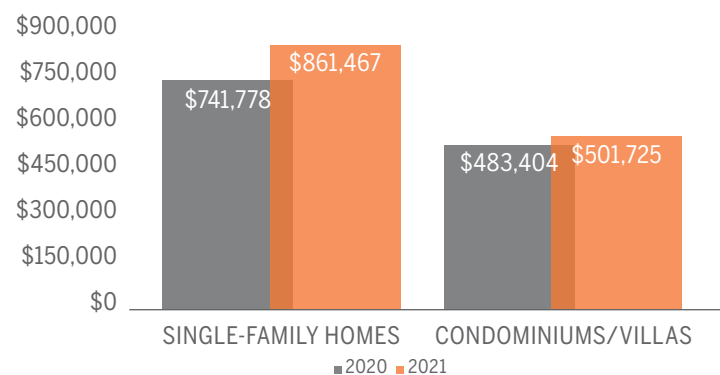


### MONTH'S SUPPLY

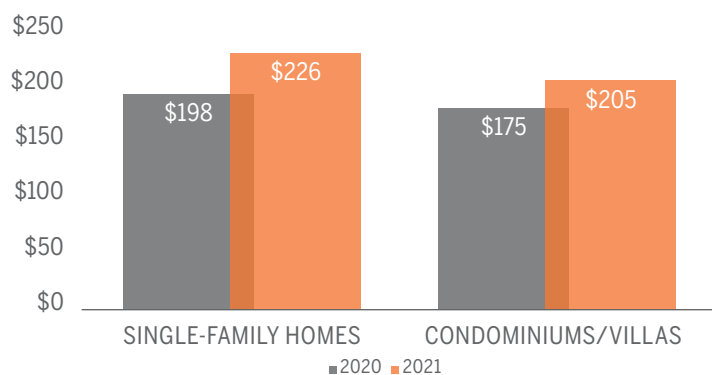


- The number of sales in both single-family homes and condominiums/villas has continued to increase from year to year.
- Active listings have decreased dramatically.
- Inventory decline, in combination with increased sales, has significantly reduced the month's supply to under one month in both categories.
- Average sales price and price per square foot continue to increase in both categories.

### AVERAGE SOLD PRICE



### AVERAGE SALES PRICE/SQUARE FOOT



## OUR PRESTANCIA SALES SUCCESS SPEAKS FOR ITSELF

- Over \$10.2 million sold and pending sales in 2021
- Over \$15 million sold volume in 2020
- No. 1 in sales volume for 2020 – \$11 million more than any other agent/agent team
- Over \$58 million in Prestancia sales in the last 6 years



**SOLD**

**4201 LAS PALMAS WAY | \$1,295,000**  
REPRESENTED SELLER



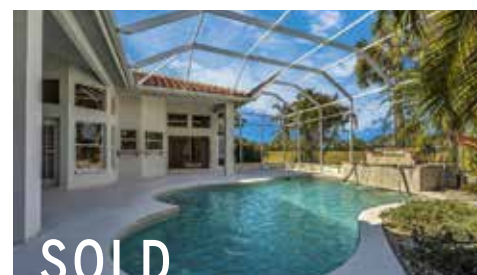
**SOLD**

**3988 LOSILLIAS DRIVE | \$949,000**  
REPRESENTED SELLER



**SOLD**

**4149 LAS PALMAS WAY | \$795,000**  
REPRESENTED SELLER



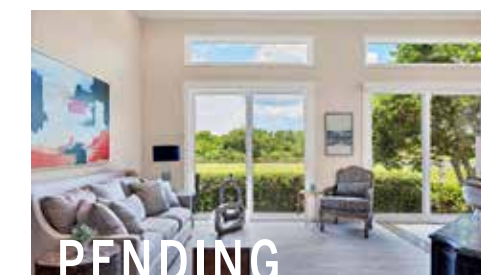
**SOLD**

**3999 LOSILLIAS DRIVE | \$775,000**  
REPRESENTED SELLER



**SOLD**

**3832 BOCA POINTE DRIVE | \$749,000**  
REPRESENTED SELLER



**PENDING**

**7260 ALICANTE DRIVE | \$680,000**  
REPRESENTED SELLER



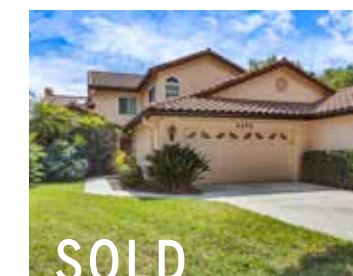
**SOLD**

**7393 VILLA D' ESTE DRIVE | \$675,000**  
REPRESENTED BUYER AND SELLER



**SOLD**

**7704 CLUB LANE | \$639,000**  
REPRESENTED SELLER



**SOLD**

**4476 CALLE SERENA | \$534,900**  
REPRESENTED SELLER



**SOLD**

**7243 VILLA D' ESTE DRIVE | \$530,000**  
REPRESENTED SELLER



**SOLD**

**7250 ALICANTE DRIVE | \$510,000**  
REPRESENTED SELLER



**SOLD**

**4634 MIRADA WAY #30 | \$410,000**  
REPRESENTED SELLER



**SOLD**

**8069 VIA FIORE | \$395,000**  
REPRESENTED BUYER AND SELLER



**SOLD**

**4634 MIRADA WAY #15 | \$389,000**  
REPRESENTED SELLER