Premier Sotheby's International Realty The Plaza at Five Points 50 Central Avenue, Suite 110 Sarasota, Florida 34236

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# PRESTANCIA 2020 MARKET REPORT

## NOW PRESENTING





**3832 BOCA POINTE DRIVE** | \$749,000 **4634 MIRADA WAY**, #15 | \$399,000 3 BEDROOMS, 2.5 BATHROOMS, 3,075 SQUARE FEET 2 BEDROOMS, 2 BATHROOMS, 1,731 SQUARE FEET

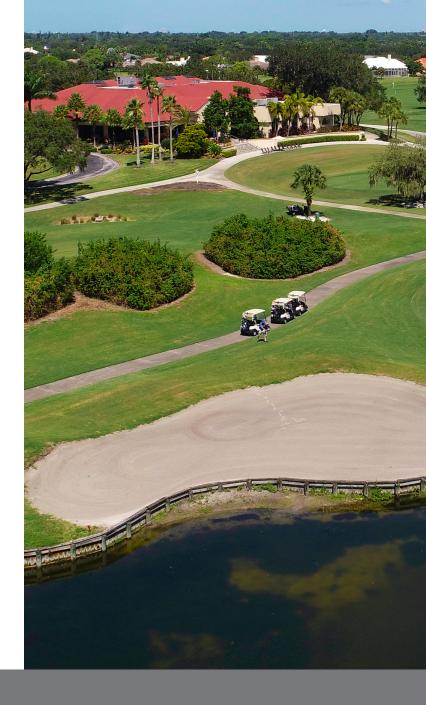
## DOING MORE IS OUR DISTINCTION



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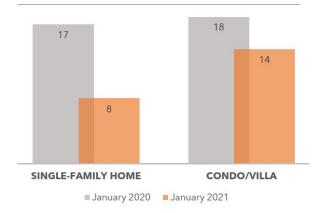


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### **2020 YEAR-END MARKET REPORT**

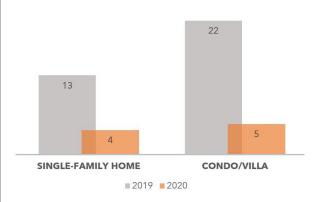


ACTIVE LISTINGS



### MONTHS' SUPPLY

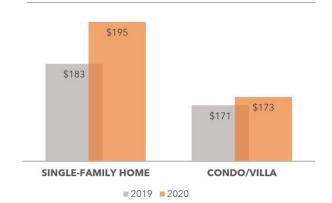
- ► The number of closed sales in both categories has sales increased by 210%!
- Comparative listings year to year have decreased in both categories, most dramatically in single-family
- sales has significantly reduced the months' supply.
- Average sold price and price per square foot have not changed dramatically, but as inventory levels continue to decline, we should see upward price



#### AVERAGE SOLD PRICE



#### AVERAGE SALES PRICE/SQUARE FOOT



- \$15 Million in Prestancia Sold volume in 2020
- Over \$53 Million in Prestancia sales in the last 6 years



NTE DRIVE | \$1,250,000





OCA POINTE DRIVE | \$899,000 REPRESENTED SELLER



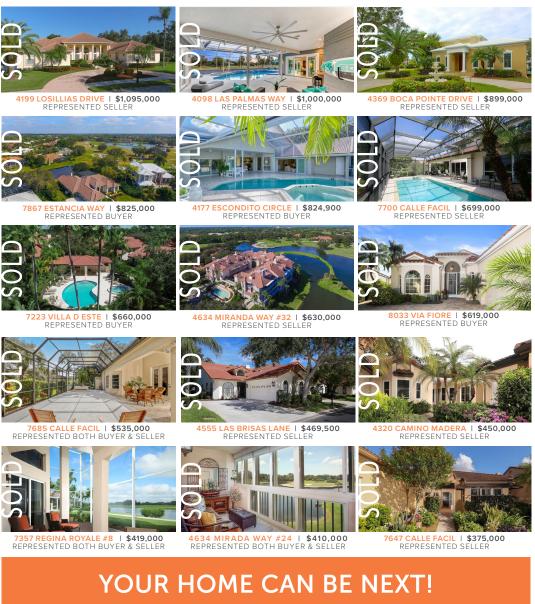
NTED BOTH BLIVER & SELLER





\$559,000







7336 REGINA ROYALE #73 | \$339,000 REPRESENTED SELLER

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### OUR 2020 PRESTANCIA SALES SUCCESS SPEAKS FOR ITSELF

#1 in Prestancia Sales Volume for 2020 - \$11 Million more than any other agent/agent team