

NOW PRESENTING



3988 LOSILLIAS DRIVE | \$949,000
4 Bedrooms, 3 full baths, 1 half bath, 4,840 square feet



7243 VILLA D ESTE DRIVE | \$530,000
2 Bedrooms, 2 full bathrooms, 2,376 square feet

TRUST OUR EXPERIENCE

We know the Prestancia real estate market. We deliver results based on expert market knowledge, business acumen and marketing innovation. We not only successfully market our listings, we also bring qualified buyers to the table. Let us leverage our skills and proven experience to sell your home.

CALL TODAY FOR A CONFIDENTIAL CONSULTATION



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PRESTANCIA
3RD QUARTER
MARKET REPORT

2020 THIRD QUARTER MARKET REPORT

SUMMARY OF SINGLE-FAMILY HOME SALES IN PRESTANCIA

Year	Homes Sold	Current Listings	Monthly Supply	Average Sold Price	Average SP/SqFt
2020	19	8	4.0	\$708,474	\$194
2019	9	15	15.0	\$646,566	\$181
Change	+111%	-47%	-73%	+10%	+7%

SINGLE-FAMILY HOME SUMMARY

The summary of market statistics through the third quarter compared to the same period in 2019, shows a sharp contrast across the board. There have been 19 single-family home sales this year compared to 9 single-family home sales for the same period in 2019. There are currently 8 single-family home active listings compared to 15 listings at the same time last year. In addition, the average sold price and average sold price per square foot have increased over last year. With current inventory levels at a 4-month supply, we are trending towards a Seller's market.

SUMMARY OF CONDO/VILLA SALES IN PRESTANCIA

Year	Condos/Villas Sold	Current Lisitngs	Monthly Supply	Average Sold Price	Avgerage SP/SqFt
2020	25	12	4.0	\$473,203	\$180
2019	10	12	10.8	\$386,750	\$166
Change	+150%	0%	-63%	+22%	+8%

CONDO/VILLA SUMMARY

The number of condo/villa sales through the third quarter increased by 15 units compared to the same period in 2019. In addition, the average sales price this year is \$473,203, which is an increase of over 8% from 2019. With current inventory levels at a 4-month supply and just 12 active listings, there is evidence of a strong demand for the maintenance-free lifestyle. This translates to an active Seller's market.

WHY LIST YOUR HOME WITH THE SCHEMMELE GROUP?

- \$10,545,000 in Prestancia closed sales for 2020
- #1 in sales volume as of 9/30/20 – \$8,021,000 more than any other agent or team
- Over \$49.5 Million in Prestancia sales in the last 5 years

OUR PRESTANCIA SALES SUCCESS THIS YEAR SPEAKS FOR ITSELF!

SOLD

3917 BOCA POINTE DR | \$1,250,000

SOLD

4098 LAS PALMAS WAY | \$1,000,000

PENDING

4369 BOCA POINTE DR | \$899,000

SOLD

4250 BOCA POINTE DR | \$899,000

SOLD

7867 ESTANCIA WAY | \$825,000

SOLD

4177 ESCONDITO CIRCLE | \$824,900

SOLD

7700 CALLE FACIL | \$699,000

SOLD

4175 ESCONDITO CIRCLE | \$675,000

SOLD

4634 MIRADA WAY #32 | \$630,000

SOLD

8033 VIA FIORE | \$619,000

PENDING

7430 MONTE VERDE | \$559,000

SOLD

7685 CALLE FACIL | \$535,000

SOLD

4555 LAS BRISAS LN | \$469,500

SOLD

4320 CAMINO MADERA | \$450,000

SOLD

4634 MIRADA WAY #37 | \$430,000

SOLD

7357 REGINA ROYALE #8 | \$419,000

PENDING

4634 MIRADA WAY #24 | \$410,000

PENDING

8069 VIA FIORE | \$395,000

SOLD

7647 CALLE FACIL | \$375,000

SOLD

7336 REGINA ROYALE #73 | \$339,000

YOUR HOME CAN BE NEXT!
ARE YOU READY?